# CHARLES & KEITH

BRAND COLLABORATION WITH OTTOLINGER

# CHARLES & KEITH

# WE ARE...

PATRONS OF CREATIVITY

ENABLERS OF SELF-EXPRESSION

PURVEYORS OF JOY

BUILDERS OF ENTREPRENEURSHIPCO-CREATORS OF CULTURE





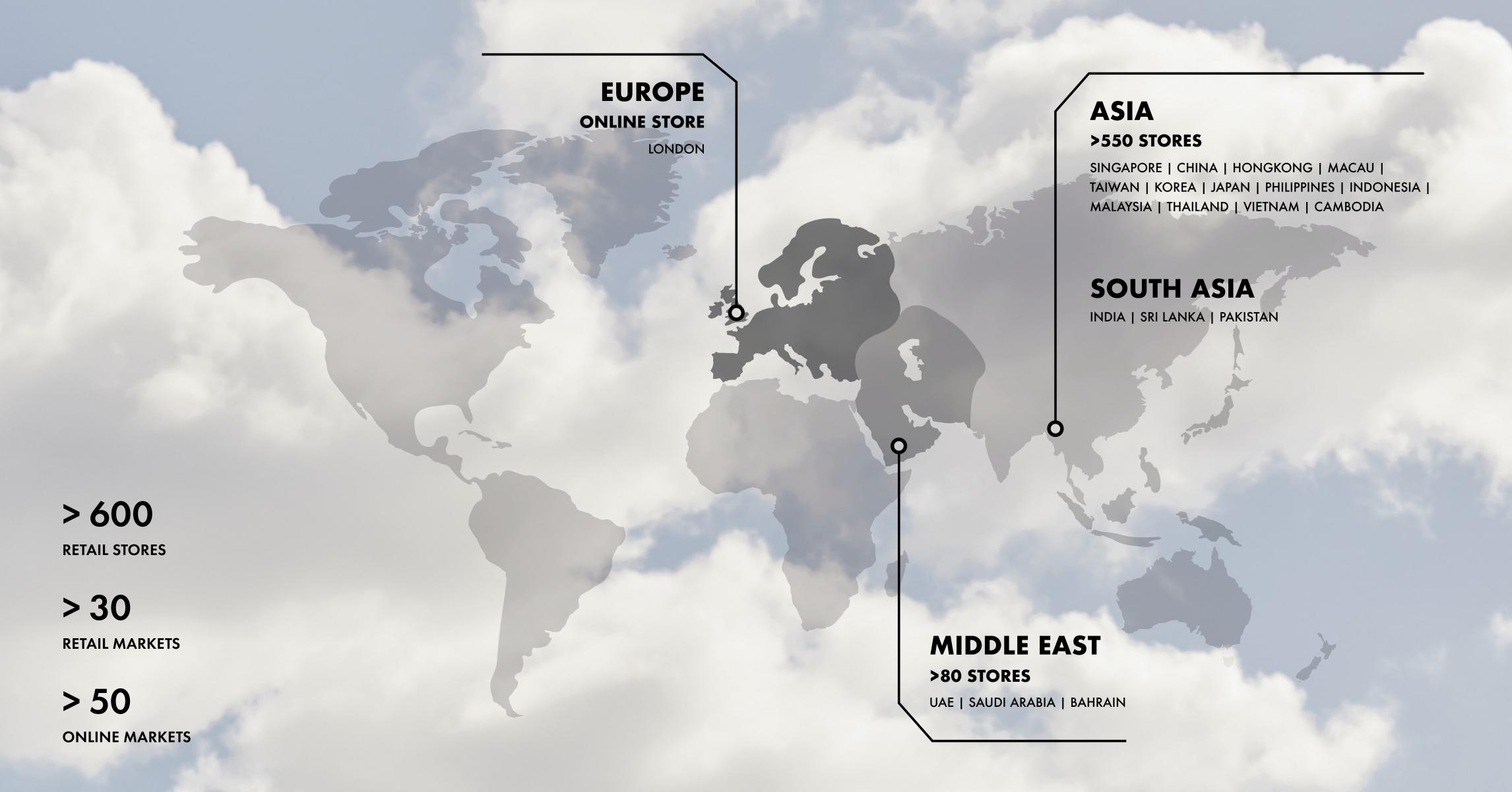
#### **CHARLES & KEITH**

## THE BRAND

CHARLES & KEITH is a brand with a vision to empower women to express themselves through fashion by pushing the boundaries of modern footwear and accessories by constantly reinventing fashion with its curated collections. With its curated collections of modern footwear and accessories, CHARLES & KEITH has become an amalgamation of a diverse mix of cultures, tastes and styles that gives it a unique place in the world of fashion.

CHARLES & KEITH believes in social and environmental responsibility. Its efforts to support progress, sustainability and conservation include the use of Forest Stewardship Council (FSC) certified paper, as well as its collaborations with international organisations such as United Nations Entity for Gender Equality (UNWOMEN), Breast Cancer Foundation and World Wide Fund for Nature (WWF).

# CHARLES & KEITH RETAIL FOOTPRINT



## FALL WINTER 2022 CAMPAIGN



**ITZY**GLOABL BRAND AMBASSADOR

Launched our first signature product - Lucile Boots, Zadie Bag & Charlot Bag. With it iconic style in design, let the fasion lover having more choice to curate for a unique look.





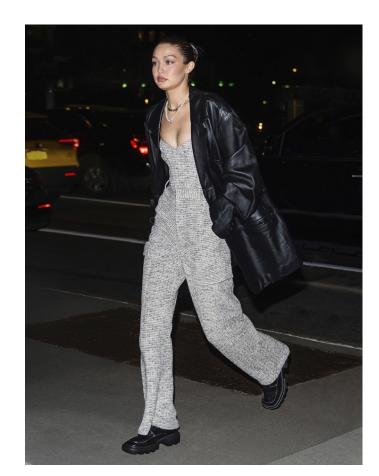
## SPRING SUMMER 2022 CAMPAIGN



**KRYSTAL**GLOABL BRAND AMBASSADOR

Launched our first signature product - Lucile Boots, Zadie Bag & Charlot Bag. With it iconic style in design, let the fasion lover having more choice to curate for a unique look.

#### INTERNATIONAL CELEBRITIES & INFLUENCERS



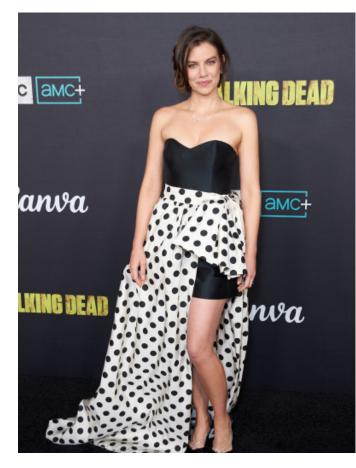
GIGI HADID SUPERMODEL



MASIE WILLIAMS
ACTRESS



**LIZ** SINGER



LAUREN COHAN
ACTRESS



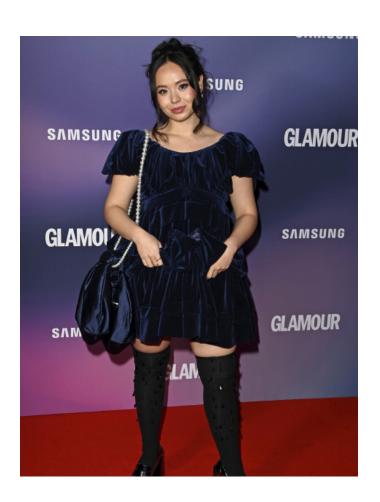
LIU WEN SUPERMODEL



NO:ZE DANCER



KELLY ROWLAND
SINGER & ACTRESS



SOMA SARA ACTIVIST



LILY MCMENAMY

MODEL



MADISON BEER SINGER



RITA ORA SINGER



MIMI WEBB SINGER-SONGWRITER

#### INTERNATIONAL CELEBRITIES & INFLUENCERS



AIMEE SONG STYLE INFLUENCER



**MIA REGAN** MODEL

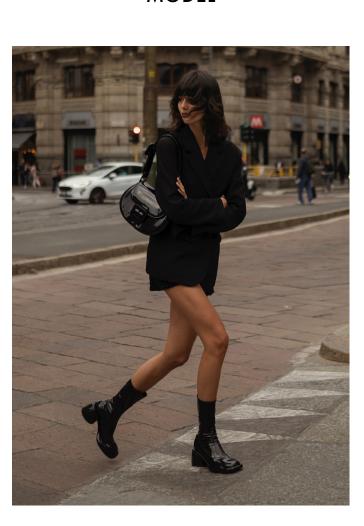


REESE BLUTSTEINSTYLE INFLUENCER





**BAE YOON YOUNG** MODEL



**JUSTINE SORANZO** MODEL



POPPY ALMOND **ILLUSTRATOR** 



MARIE STYLE INFLUENCER



STYLE INFLUENCER

LILY MAY MAC STYLE INFLUENCER



SIERRA RENA FASHION DESIGNER AND STYLIST



AMI & AYA **CREATIVE DIRECTORS** 



**ALYSSA COSCARELLI** FASHION WRITER

**OUR PLATFORM: BAND OF ICONS** 

## **PURPOSE**

A space for creators of cult to solidify icons of tomorrow and explore creativity

## PILLARS OF CREATIVES

Artists who move culture forward Van Gogh

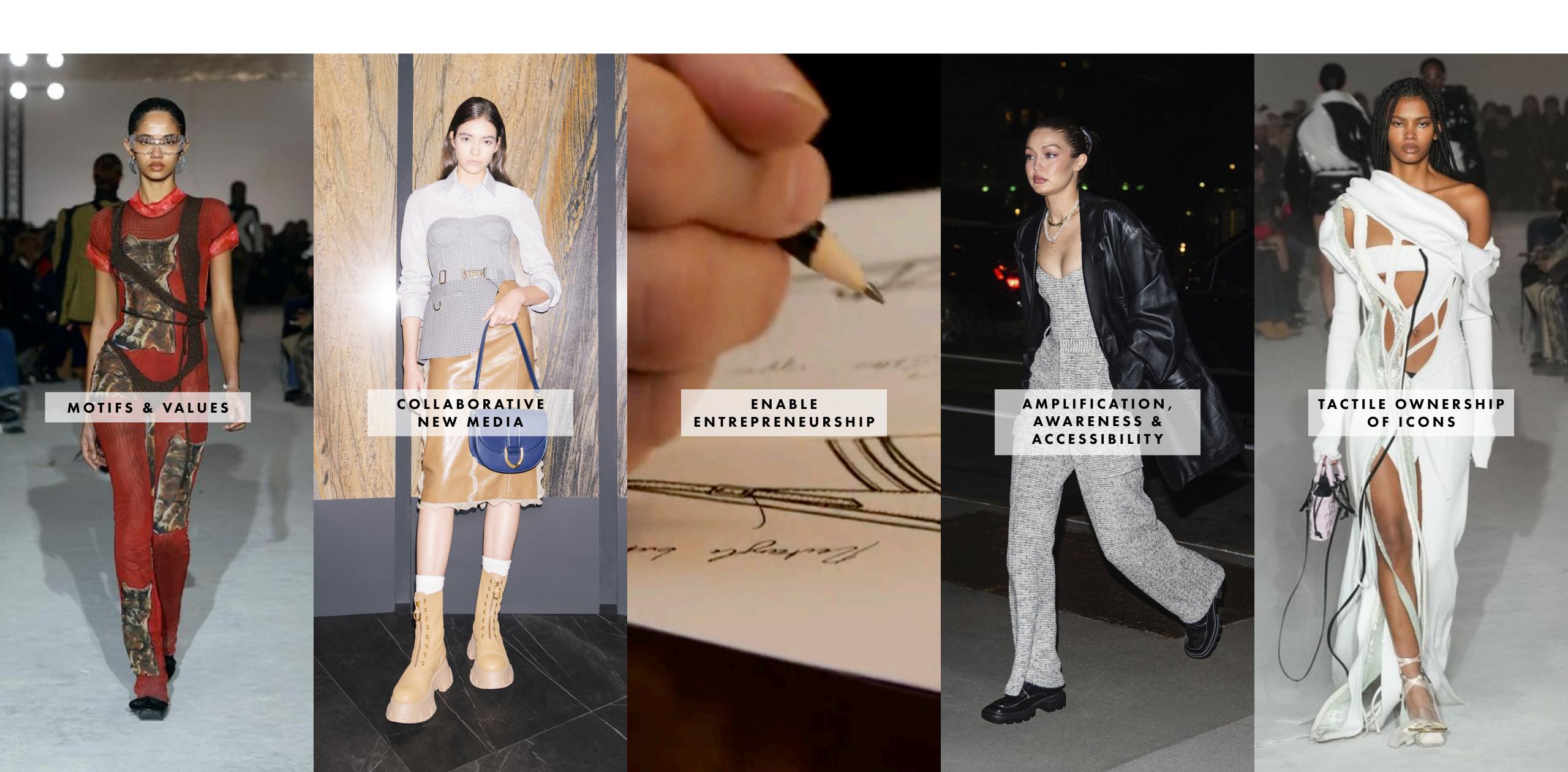
## **FASHION'S NEXT GENERATION**

Cecilie Bahnsen Shu Shu Tong (Q1 2022) Coco Capitan (Q3 2022) Both Paris (Q4 2022)

## **ARTISTES THAT INSPIRE**

Krystal Jung ITZY





#### BAND OF ICONS: KEY PRINCIPLES

SUPERCHARGE AND SOLIDIFY ICONS

CREATIVITY FOR DISCOVERY AND ENTREPRENEURSHIP

INTERSECTION OF CULTURE, ARTS AND FASHION

TO BE INCLUSIVE YET EXCLUSIVE





#### BAND OF ICONS: PAST COLLABORATIONS, BOTH







## **BOTH X CHARLES & KEITH**

PARISIAN-BASED INDEPENDENT FOOTWEAR BRAND

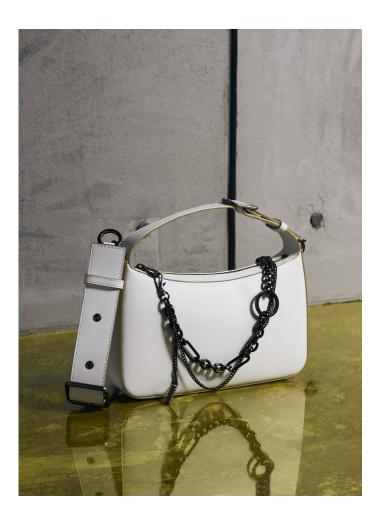
both is a Parisian-based independent footwear brand that fuses streamlined designs with a one-of-a-kind rubber technique, championing innovative shoe design with a unique globalised branding and artistic approach. With an ever-evolving and contemporary artistic value and a freshened "east-meets-west" attitude at its roots, both extends its footprint across the world, and continues to engage with an inter-connected global audience while launching collaborative projects.

The both x CHARLES & KEITH collection, centred around 90s punk vibes and urban-chic streetwear aesthetics, is a modern take on the art of imperfection. Reflecting the innovative and experimental design ethos that the two brands share, the bags and shoes in this exclusive range exude a unique retro-futuristic mood.

## BAND OF ICONS: PAST COLLABORATIONS, BOTH







# **BOTH X CHARLES & KEITH**

PARISIAN-BASED INDEPENDENT FOOTWEAR BRAND

Available in black, white and a special print - created by layering gold marble foil over a lemon-yellow background - this collaborative collection features iconic grunge elements, such as androgynous shoe styles and distinctive metallic details, that give a nod to the transgressive 90s social movement while celebrating the youthful zeal of the current generation.





## BAND OF ICONS: PAST COLLABORATIONS, BOTH







# Un-commonplace Things GUERILLA ACTIVATION AT PFW

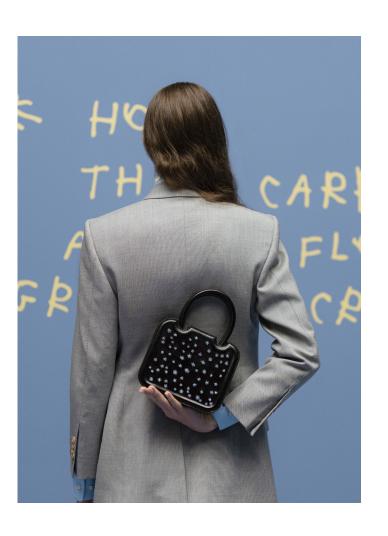
From September 28th to October 4th, 'Un-commonplace Things' a moving art installation, wild posting and tagging guerrilla activation took over the city of Paris, immersed in the excitement and energy of Paris Fashion Week.

The activation targeted high profile fashion shows including Chanel, Louis Vuitton and Valentino, and Paris' trendiest neighbourhoods, frequented by the international fashion community, including République and Le Marais.

## BAND OF ICONS: PAST COLLABORATIONS, COCO CAPITÁN







# COCO CAPITÁN X CHARLES & KEITH

SPANISH-BORN ARTIST

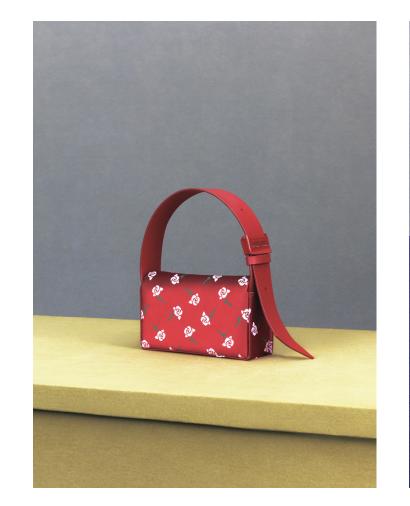
Capitán was born in Seville, Spain and is currently based in London, England. Known for her acutely intimate and emotive portraits, her art practice straddles the fine art and commercial art worlds, and includes photography, painting, and prose. She has produced editorial and commercial collaborations with major fashion brands, and her work has appeared in numerous high-profile magazines.

COCO CAPITÁN X CHARLES & KEITH collection features androgynous and structured silhouettes that serve as a canvas for her art, while reflecting the sensibilities and understated elegance of CHARLES & KEITH's design aesthetic.





# BAND OF ICONS: PAST COLLABORATIONS, SHUSHU/TONG







# SHUSHU/TONG SHANGHAI-BASED FASHION LABEL

The SHUSHU/TONG x CHARLES & KEITH capsule collection features two pairs of bags and shoes centred around the key motif of the rose, exploring its ephemeral beauty, fragility and charm. The unique imagery of the rose embodies the SHUSHU/TONG brand DNA — where the modern woman and unabashedly feminine details are juxtaposed — merged with the sensibilities and understated elegance that form the bedrock of CHARLES & KEITH's design ethos.

#### THE TARGET AUDIENCE

## WHO IS SHE?

# 18-30 years old

An individual who is bold and experimental, embodying a distinctive sense of style. Way of dress involves blending elements of deconstruction, asymmetry, and a mix of textures, representing an evolving form of self-expression. She is a digital girl who enjoys sharing fashion content online.

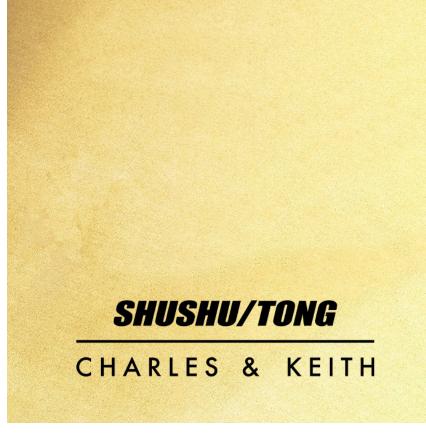
#### WHAT ARE HER PASSION POINTS?

An unconventional individual who values innovation and individuality, frequently seeking pieces inspired by art, music and pop-culture.



#### COLLABORATION LOGO

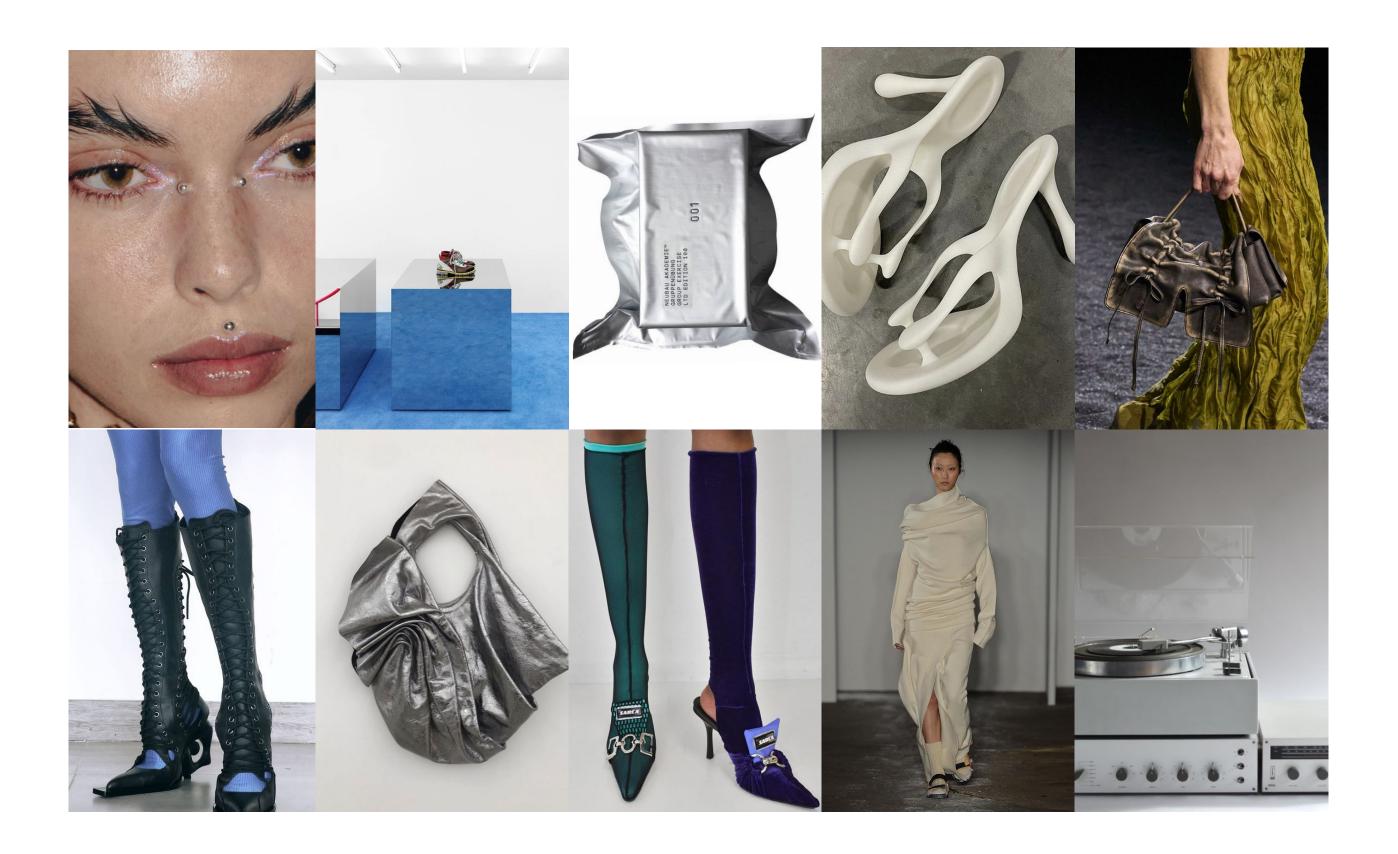






# CHARLES & KEITH

## COLLABORATION CONCEPT



# THE CODES OF DISRUPTIVE FEMININITY

Fusing the fashion house's values of uncompromised creativity and individuality, Ottolinger and CHARLES & KEITH can introduce conceptual fashion to everyone and challenge what fashion can be.

Keywords: Deconstruction/forms & shapes/minimalist/dystopian/refined sculptures

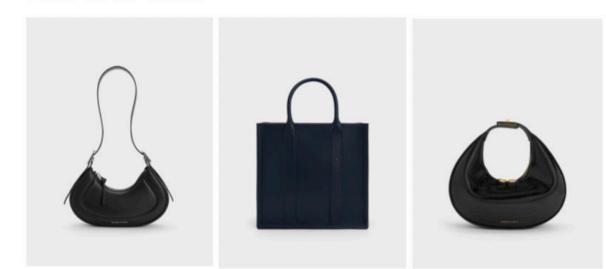
#### COLLABORATION PRODUCTS CONCEPT

# OTTOLINGER'S DESIGN ELEMENTS

Combining both brand's elements and using crafts and techniques to recreate/reconstruct/even create a detachable 2 design in 1 product which introduces the brand a new identity using unique material for CHARLES & KEITH bags, shoes, small leather goods or lifestyle products.

COLLECTION: 6 ARTICLES – 2 SHOES, 2 BAGS, 2 LIFESTYLE/ACCESSORIES

#### PROPOSED BAGS



#### PROPOSED SHOES



#### PROPOSED ACCESSORIES



PROPOSED LIFESTYLE PRODUCTS



#### PROPOSED SUNGLASSES







#### **PROPOSAL**

- 1. FASHION WEEK: RUNWAY TEASING OUR COLLABORATION PRODUCTS
  - 2. CAPSULE COLLECTION: SHOES, BAGS, LIFESTYLE
- 3. 3RD PARTY E-TAILER: COLLABORATION WITH SSENSE FOR LAUNCH EVENT
  - 4. 3RD PARTY RETAILER: MARKET FOCUSED POP UP

TEASER RUNWAY: PFW

Collaboration products to be showcased at Ottolinger's runway LAUNCH EVENT: SSENSE @ PARIS

3rd Party E-tailer Ottolinger Stockist POST-LAUNCH: POPUP @ PARIS

3rd Party Retailer OOH/Ottolinger Stockist

#### TEASER RUNWAY: PARIS FASHION WEEK SS'25

Leveraging on Ottolinger's seasonal runway shows to feature collaboration products an serve as an introduction to the collaboration and increase brand exposure to a diverse and broader audience.





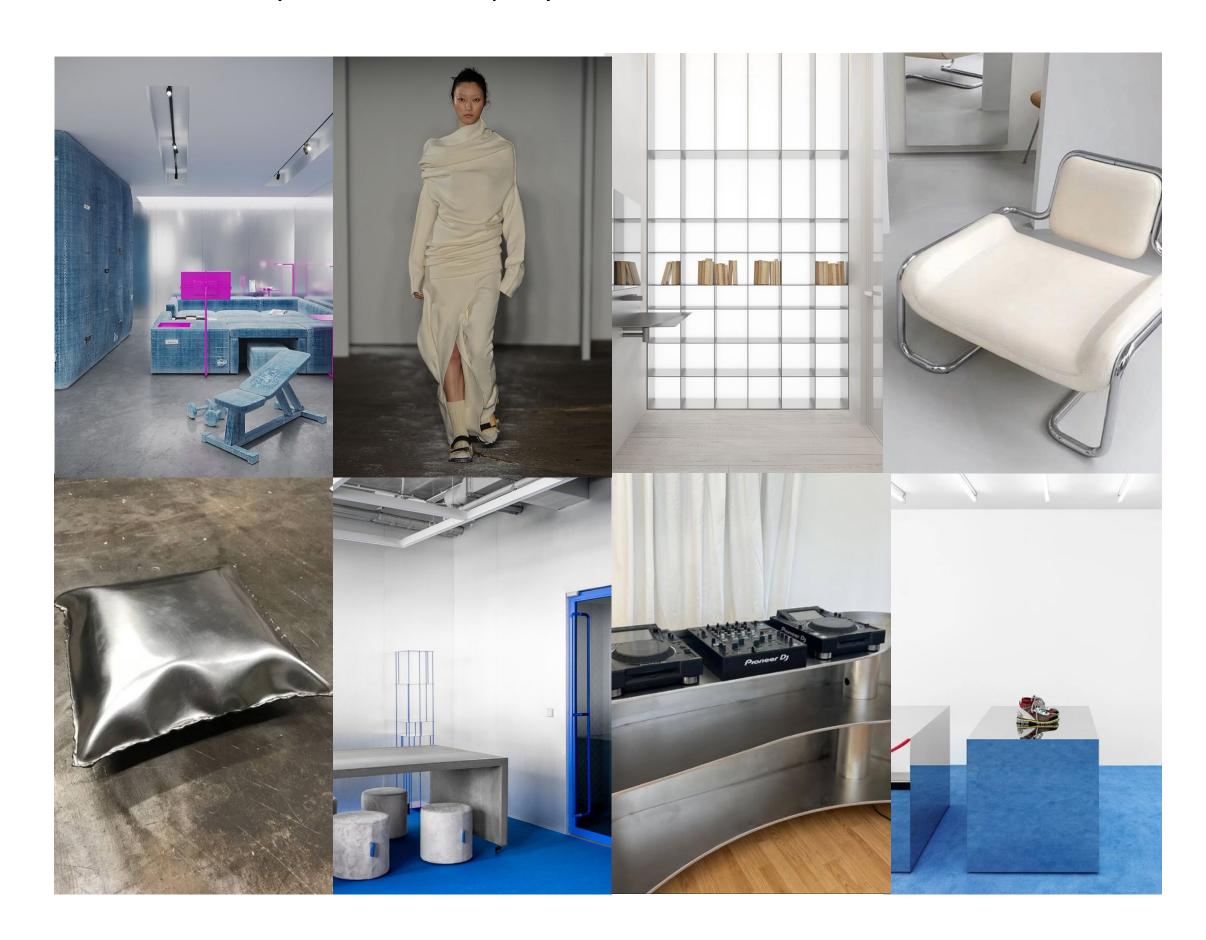




# **POP-UP LAUNCH EVENT**

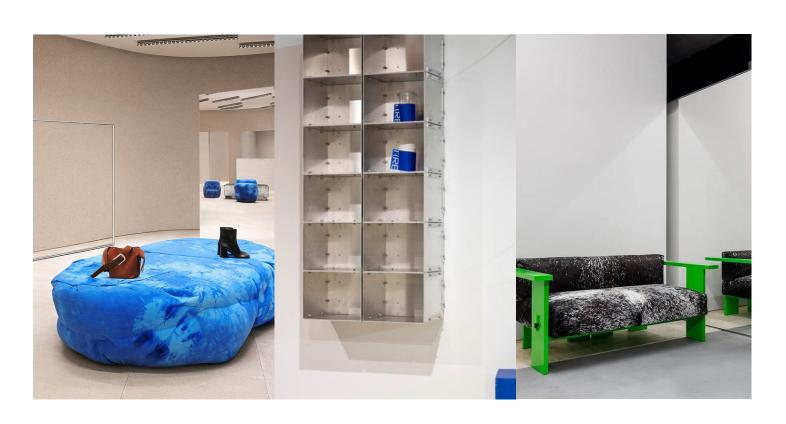
Moodboard direction: A retail exclusive pop-up to feature the CHARLES & KEITH x Ottolinger collaboration range with experiential music features to tie back to Ottolinger's music inspiration. Invited guests would have early access to the collection.

Keywords: Sleek, contemporary, defined, cool, clean, bold, deconstructed



# IN-STORE SPACE & PROPS/SET-UP

1) Gun metal/contemporary/bold furniture



2) LED wall feature



3) DJ Booth



4) Colored carpets with brand logo

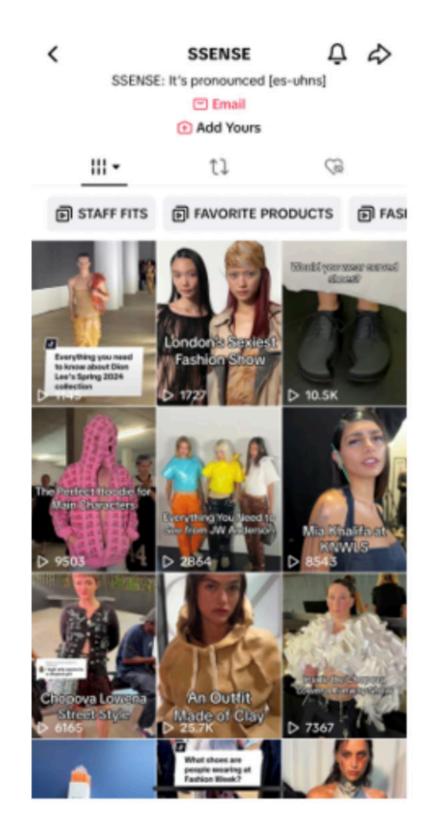


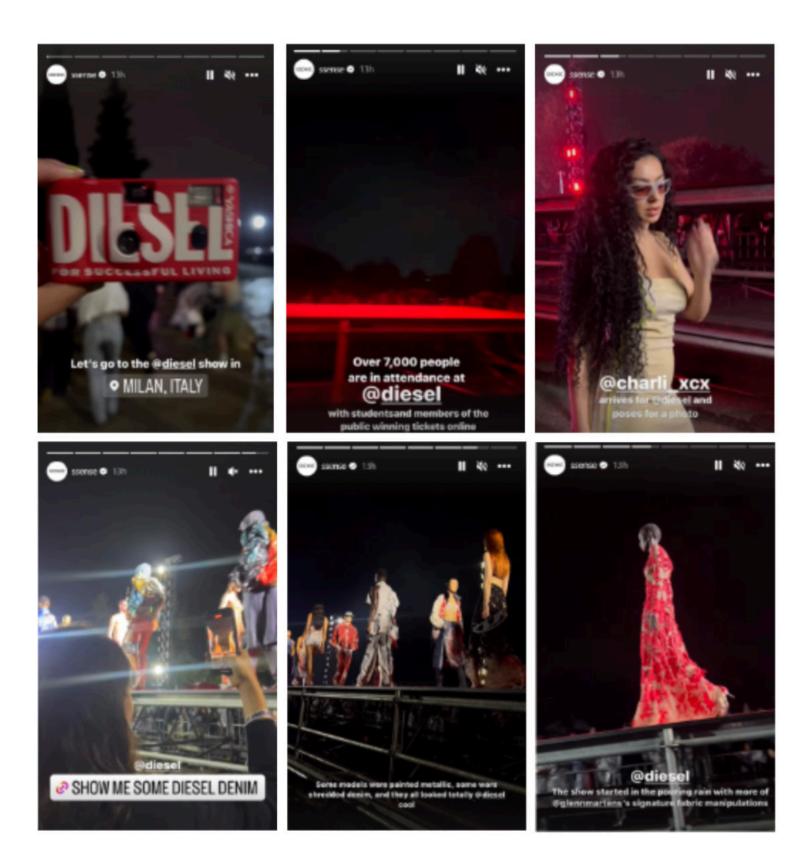
5) Life-size bag installation

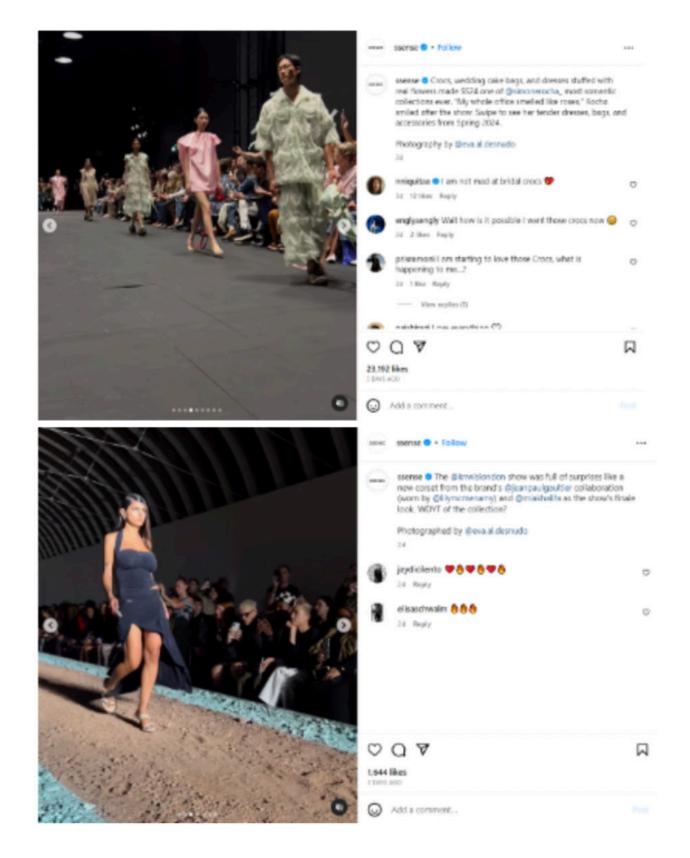


## THIRD PARTY E-TAILER: SSENSE

Live Fashion Week coverage on TikTok and Instagram







# THIRD PARTY E-TAILER: SSENSE

Utilizing SENSE's exclusive content, showcasing the collaboration on the multi-brand retailer's platform can effectively introduce it to various customer profiles.

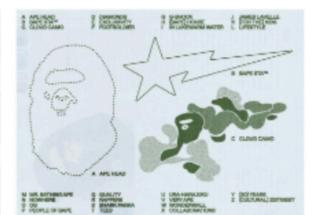


SSENSE Exclusive Content for JPG x KNWLS



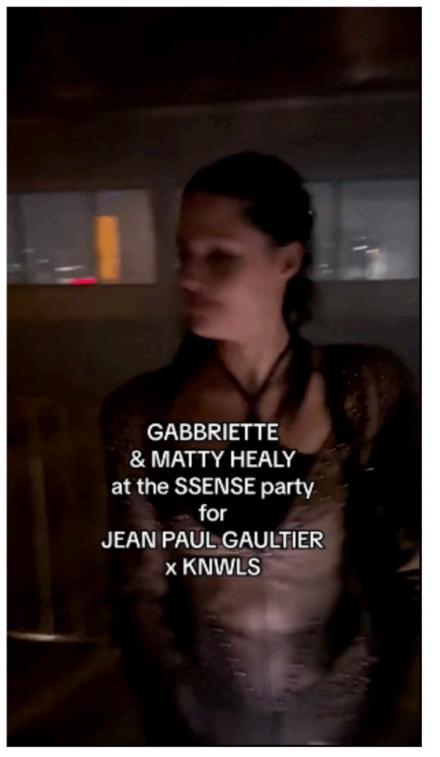
HYSTERIC GLAMOUR HYSTERIA IS BACK Fishion | Jun 30

Exploring the enduring appeal of the original and irreverent Japanese brand



THE A-Z GUIDE TO BAI Fashion | Feb 10

Everything you need to know about the Japanese brand on its thirtieth anniversary



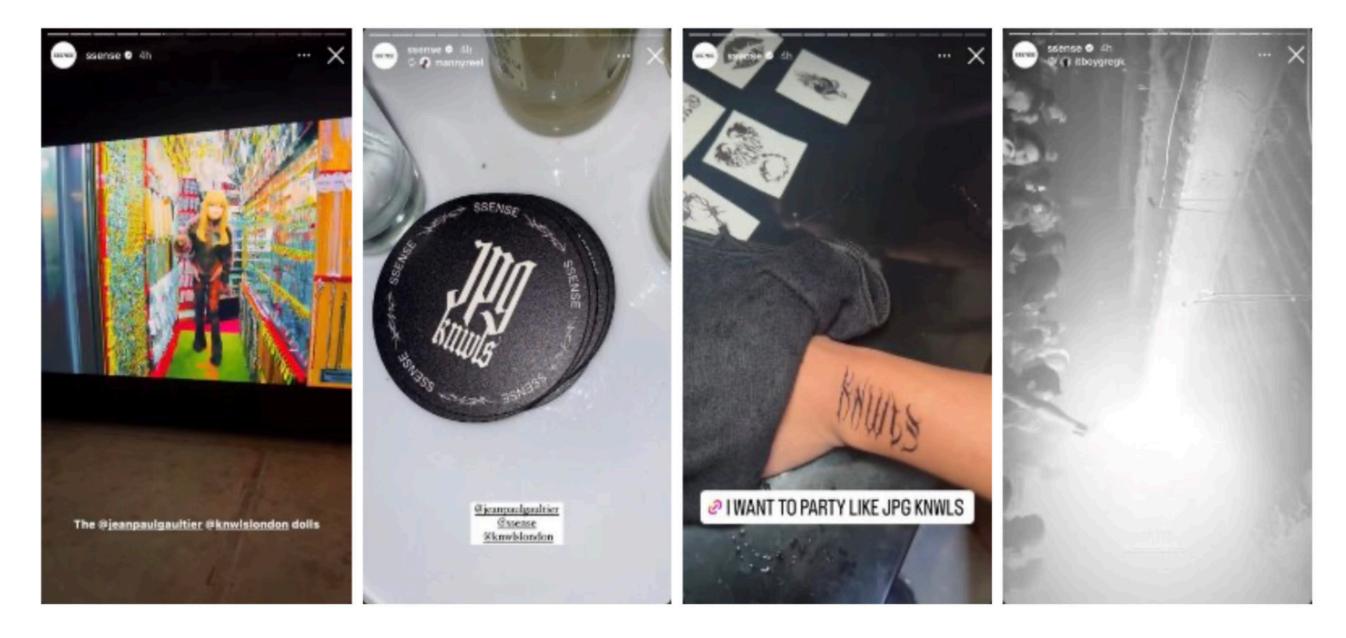
**Editorial Features** 

TikTok Content

# LAUNCH EVENT WITH SSENSE

To engage Ssense for CHARLES & KEITH's launch party, leveraging on their contacts and relevancy amongst the Gen Zs.

Past events: JPG x KNWLS Collaboration Launch, JW Anderson Sneaker launch



SSENSE Published Content, Branded Elements – food, drinks & cutlery, Activity Booth – temporary tattoos of collaboration motifs, DJ Set

# LAUNCH EVENT WITH SSENSE

Star Studded Event - Designer of KNWLS, Julia Fox, Ice Spice, Dojacat & more





# **EXCLUSIVE 3RD PARTY RETAILER & POP-UP**

OPTION 1: DE BERLIN











VooStore

VooDeli

VooSpace

Voo Store, Luxury Fashion Concept Store Berlin, Germany

# **VOO STORE FOR CHARLES & KEITH**

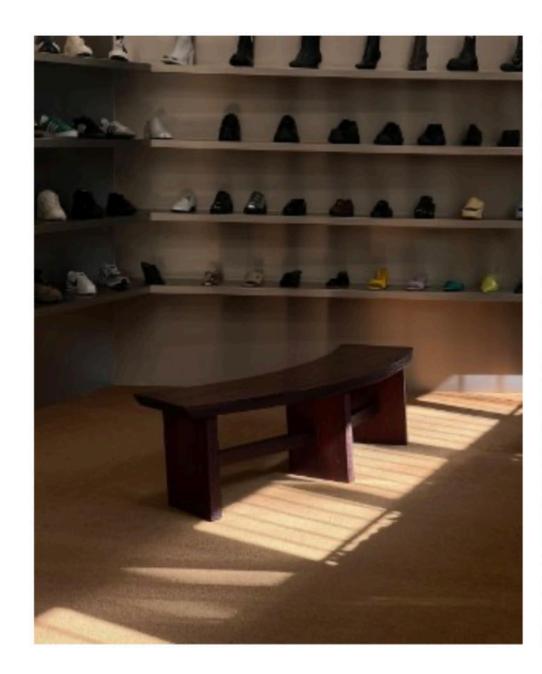
Tapping on Voo Store's physical space for brand visibility and reaching to a new audience. To establish a strong brand identity in the market.

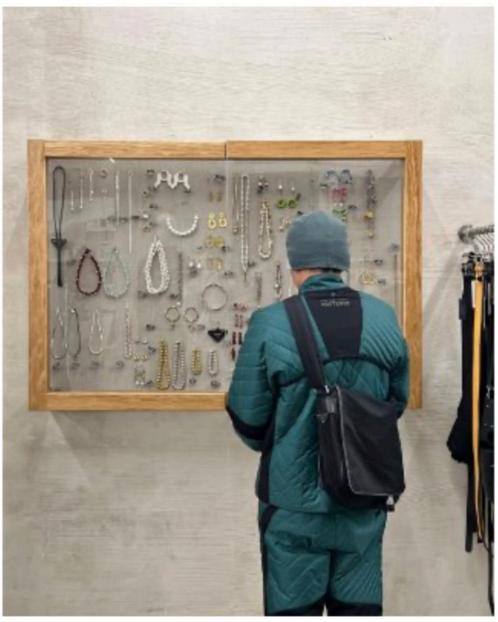
Work with VooDeli to create limited time only collaboration bites – coffee, pastries, cookies etc.

Voo Store is a stockist of Ottolinger.

# **EXCLUSIVE 3RD PARTY RETAILER & POP-UP**

## OPTION 1: DE BERLIN









Shoe section

Jewellery display

Library

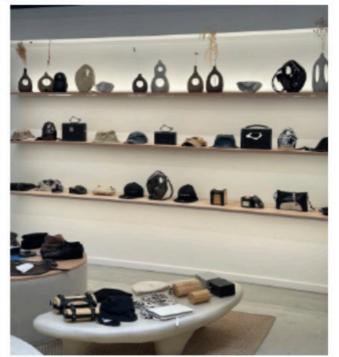
Brand installations

# **EXCLUSIVE 3RD PARTY RETAILER & POP-UP**

OPTION 2: UK, LONDON







UJNG, Luxury Concept Store London, UK

# **UJNG FOR CHARLES & KEITH**

Tapping on UJNG retail space for brand visibility and reaching to a new audience. To introduce & establish a strong brand identity in the market.

# **EXCLUSIVE 3RD PARTY RETAILER & POP-UP**

OPTION 3: UK, LONDON









Machine-A, Luxury Concept Store Soho London, UK

# MACHINE-A FOR CHARLES & KEITH

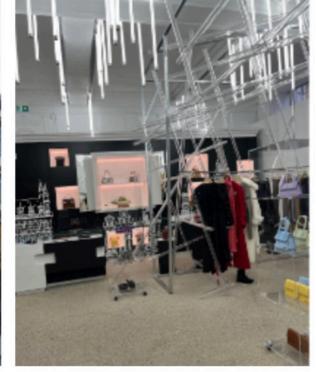
Tapping on Machine-As retail space for brand visibility and reaching to a new audience. To introduce & establish a strong brand identity in the market.

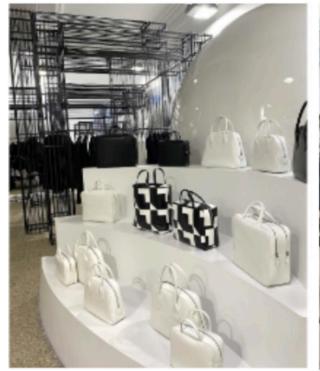
Machine-A is a stockist of Ottolinger.

# **EXCLUSIVE 3RD PARTY RETAILER & POP-UP**

OPTION 4: UK, LONDON









DSM, Luxury Concept Store London, UK

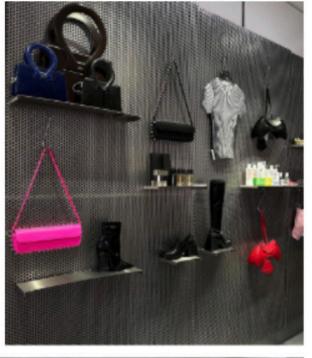
# **DSM LONDON FOR CHARLES & KEITH**

Tapping on DSM's retail space for brand visibility and reaching to a new audience. To introduce & establish a strong brand identity in the market.

# **EXCLUSIVE 3RD PARTY RETAILER & POP-UP**

OPTION 5: EU, PARIS







Elevastor, Fashion & Art Concept Store Paris, France

# **ELEVASTOR FOR CHARLES & KEITH**

Tapping on Elevastor's retail space for brand visibility and reaching to a new audience. To introduce & establish a strong brand identity in the market.

Elevastor is a stockist of Ottolinger.

# **EXCLUSIVE 3RD PARTY RETAILER & POP-UP**

OPTION 6: EU, PARIS







Tom Greyhound, Fashion Concept Store Paris, France

# TOM GREYHOUND FOR CHARLES & KEITH

Tapping on Tom Greyhound's retail space for brand visibility and reaching to a new audience. To introduce & establish a strong brand identity in the market.

# OOH ACTIVATIONS

Featuring both brand elements to create an unexpected experience take over around the world

