# Zhengyang Li (Leon)

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#### Education

#### Goldsmiths, University of London

09/2022-09/2024

> Degree: MFA Master of Fine Arts Degree

Major: Computational Arts

#### Communication University of Zhejiang

09/2017-06/2021

- > Degree: BFA Bachelor of Arts Degree
- Major: Fine Art Design of Theater, Film & TV

# Work Experience

Marketing and Sales Intern

#### Giant Hubs Ltd

12/2024-2/2025

> Led online and offline business development initiatives through bi-directional traffic strategies, successfully generating £5800 in total sales revenue.

- > Independently managed end-to-end client relationships and provided comprehensive customer service support to maintain client satisfaction.
- > Developed comprehensive weekly sales plans and monthly slides, tracking KPI metrics, analysing previous month's data, and establishing targets for team.
- Participated in marketing strategy development and implementation, responsible for product promotion and sales conversion.

## Redbox Club London

Administrative Assistant

05/2024-11/2024

- > Administrative Support: Coordinated training programs, managed employee dining services, and oversaw supply procurement and store facilities.
- Financial and Business Planning: Managed budgets and weekly reconciliations, optimising strategies through customer analysis, achieving a record daily revenue of £1.200.
- > Provided front desk reception services, introduced price lists and beverage products to customers, and served as bartender responsible for cocktail preparation.
- > Client Communication: Handled reservations and Email, ensuring smooth operations and high customer satisfaction across 40+ weekly orders.

#### Century Lemon Culture Media Co. Beijing

Visual Designer

4/2021-5/2022

- Live Audio-Visual Performance: Collaborated weekly with different DJs to deliver live audio-visual interactions using TouchDesigner and Resolume Arena.
- > Visual Design and Refinement: Refined and adapted visual designs based on rehearsal outcomes and live performance feedback.
- > Event Impact: Contributed to over 30 shows during my tenure, attracting a total of more than 8,000 attendees.

## Loopy Hangzhou

Visual Designer

4/2020-8/2020

- Collaborated weekly with various DJs to deliver live audiovisual performances using TouchDesigner and Resolume Arena.
- > Completed two performances per week, ensuring high-quality execution within tight schedules.
- > Monitored real-time audience feedback and ticket sales data, analysed trends, and refined show plans to enhance audience engagement and satisfaction.

# **Projects & University Experience**

## All Media Center of Zhejiang University of Communication

Minister of Arts and Media

09/2019-09/2021

- Planned and coordinated shoots, managed on-set safety and collaborated with the Producer on budget oversight.
- Directed scene calling, arranged actors and prepared all necessary elements for filming.
- Keeping track of work schedules of all tasks, working with First AD, and organising all relevant documentation and paperwork.
- > Developed concepts with the copywriter and visualised them through sketches, storyboards, and rough drafts.

### National Undergraduate Innovation Project --- GAEML

04/2020-05/2021

Team Leader: Managed the project's public-facing and social media accounts.

National Undergraduate Innovation Project --- China in the Context of Entropy with New Media Art

05/2018-05/2019

Team Leader: Responsible for project-building cases, and concept reviews. Coordinates with team members on their work. And communicate with sponsors about the project's budget.

#### Honours

The third prize of the 2020 China University Students Computer Design Competition

#### Skills

- > Skills: Microsoft Office, CRM, Photoshop, DSLR camera, photography, video editing, marketing, graphic design, Unity3D, Touch Designer, C#, Java
- ➤ Languages: Mandarin (native), English (IELTS 6.5/ Fluent)