Cristian Rivano

Creative Brand Design, Strategy & Management

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Helping brands create engaging and memorable experiences across digital and

physical channels. Passion for innovation and experimentation in interactive

Citizenships

European Union, Spain United States of America

Native Languages

English Spanish Catalan

Key Skills

Creative Strategy & Management

Brand Planning Market Research **Trend Analysis & Consumer Insights Communication Strategy Marketing Strategy Content Strategy Campaign Development** Marketing Playbook **Creative Strategy Brand Positioning Google Analytics** Salesforce Knowlege Microsoft Office 365 Google/Facebook Ads Manager

Visual Design & Digital Development

Agile Development Process Experience Strategy UX/UI Design Rapid Prototyping Brand Design Design Research Process Web/Mobile Design **HTML-CSS Development Wordpress Development Adobe Creative Cloud Keynote/Powerpoint** Hootsuite

Audiovisual & Interactive Spaces

Interactive Narrative **Physical Interaction Design Real-Time Video** Off-Screen Audiovisual **Generative Graphics Sound Design Electronic Prototyping** Design, Simulation of Light **Digital Manufacturing** Wearables & Virtual Reality

Clients

Malibu

Nike

Sony

Toyota

Volvo

Unilever

W Hotels

The Glenlivet

United Nations

Westin Hotels

Land Rover

Absolut Vodka American Express Bacardi USA **BMG Music** Bombay Sapphire Gin Botanist Gin Breyers Ice Cream Bruichladdich Whisky Casillero del Diablo Chapstick Chevrolet Cointreau Liquer Columbia University Cutty Sark Whisky D'Usse Cognac Dewar's Whisky Dockers Edge Shave Gel Energizer Ford Motor Company General Motors Grey Goose Vodka Hennessy Cognac

Jameson Whisky

Kraft Foods

Le Meridien Hotels Lillet Aperitif Lincoln Cars **Luxury Collection** Magnum Ice Cream Mini Cooper Moët & Chandon Mount Gay Rum Monkey 47 Gin Nestle Family Nissan Playtex St. Regis Hotels Starwood Hotels

Experience

Objective

OpenHue - Barcelona Creative Brand Design, Strategy & Management

environments and audiovisual spaces.

- · Lead creative marketing projects, ensuring alignment with brand identity.
- Develop and execute campaigns that increase brand visibility and drive growth.
- · Leverage market insights to create strategies that resonate with audiences and enhance brand recognition.
- · Manage cross-functional teams to meet project goals and deadlines.
- Ensure timely, consistent delivery of creative initiatives.
- Present and communicate strategies to stakeholders and clients effectively.
- · Focus on brand storytelling to build emotional connections and drive engagement.

Indissoluble - Barcelona **Experiential Strategy & Design Consultant**

- Developed creative ideas that transformed brands and delivered unique experiences for audiences.
- · Collaborated with senior teams to design interactive environments for commercial and cultural spaces.
- · Led multidisciplinary project development, ensuring alignment with brand identity and goals.
- · Partnered with team leads to create strategies that drove business growth and strengthened proposals.
- · Served as the main client contact, building and maintaining strong relationships.
- · Oversaw creative development to ensure brand consistency and client satisfaction.
- Enhanced brand visibility through strategic design and multimedia solutions.
- Delivered immersive brand experiences that emotionally connected with target audiences.

Chameleon Method – New York City

2014-2021

2021-2022

2022 - Present

Founder & Creative Director

- Launched and grew a creative agency from 2 clients with \$75K in billings to 15 accounts worth nearly \$1.2MM.
- · Signed 5 of the top 10 global spirits distributors, driving substantial business growth.
- · Led all new business initiatives and managed client relationships, securing new and incremental jobs.
- · Negotiated contracts and maintained relationships with brand owners, procurement, and senior management.
- · Conducted business analysis and provided regular reports on creative resources and production status.
- · Presented creative work to clients and led brand planning meetings, ensuring alignment with business goals.
- · Collaborated with the CFO on budgeting, invoicing, P&L reports, and financial forecasting.
- Managed resources, production schedules, and project milestones to deliver high-quality outcomes on time.

Starwood Hotels & Resorts - New York City Director - Digital Design & Emerging Technologies

2012-2013

- Developed digital initiatives for Starwood's personalization system to enhance user experience.
- Directed design for the award-winning SPG iPad app and collaborated with Apple on iOS standards.
- Managed digital initiatives for 9 Starwood brands, engaging SPG's 7 million members.
- · Implemented strategic design across social media channels and explored new digital platforms.
- Developed global marketing campaigns with clear guidelines and best practices.
- Designed online advertising initiatives to enhance brand visibility and engagement.
- · Created digital brand guidelines to improve design efficiency.
- · Led a design team structured like an internal ad agency, overseeing designers and copywriters.
- Managed vendor relationships for smooth project execution.

Epsilon - Ryan Partnership - New York City

2008-2012

Associate Creative Director

- · Led creative vision and implementation for through-the-line solutions for clients like Bacardi USA, Unilever, Nestle, Wyeth and Energizer Personal Care.
- · Managed project timelines, estimates, and staff hiring to ensure quality output.
- Presented ideas to clients, ensuring alignment with their goals.
- Co-led the national launch of D'USSÉ Cognac, overseeing advertising and promotional initiatives.
- · Co-led the launch of Bombay Sapphire East to boost brand visibility.
- Developed strategic visual solutions that met brand communication objectives.

MORE WORK EXPERIENCE ON linkedin.com/in/cristianrivano

Education

M.A. Audiovisual Innovation and Interactive Spaces BAU, Centro Universitario de Diseño Barcelona, Spain 2021 - 2022

School of Arts **Continuing Education Columbia University** New York, NY, USA 2001-2004 **B.S. Graphic Design** Chamberlayne School of Design at Mount Ida College. Newton, MA, USA 1996